

Many years of great service to Cammell Laird

Cammell Laird is one of the most famous names in British industry. Cammell Laird was founded in 1828 and is based on the River Mersey in the Liverpool City Region. The company's Birkenhead site is situated at the centre of a marine and engineering cluster and is a world leader specialising in military ship refit, commercial ship repair, upgrade and conversion and shipbuilding.

For more than 20 years, DESMI has supplied pumps for Cammell Laird - and the key words in keeping the great co-operation are:

- Right Price
- Right Service
- Right Delivery Time
- Good Relationship

Engineer Clive Cooke produces the installation specifications for a ship coming in for maintenance and service, and to him it is important that the technical information provided by DESMI and other suppliers are delivered in due time.



Engineer Clive Cooke at the office in Birkenhead, UK

CASE STORY



Clive Cooke says: "For the last couple of years we have designed system changes due to e.g. installation of ballast water treatment systems on board ships, and to me it has been important to have all necessary specifications, such as dwg. files and pump curves at an early stage to finish the mechanical piping and pumping arrangements, and DESMI surely has delivered that."

Clive Cooke continues: "Great delivery performance makes a huge difference when co-operating with DESMI. The delivery time is always on time and DESMI even provide quick deliveries when necessary from their warehouse in the UK at the right price".

DESMI pumps and systems are used in a number of applications on board the ships, among others:

- Bilge
- Fuel
- Seawater
- Ballast Water
- Ballast Water Treatment

and they can be delivered according to required classifications such as IMO, Lloyds and other Marine Classification Societies.

Cammell Laird called during Christmas 2014 as they needed a quick Emergency Fire Pump repair. DESMI got onboard RFA 'Fort Victoria' immediately and the following e-mail from Ship Manager Tony Byrne at Cammell Laird was received afterwards:

"I would just like to thank you for the service we received during the Christmas & New Year holiday period. We were potentially facing a show stopper when the Fire pump would not run, but thanks to your help we are back on schedule and the pump passed classification inspection yesterday. It was a vital service we received at a time most companies are shut down, this will always be remembered in future contracts.

Many thanks For your help, Regards Tony."